# Inverse cost and revenue efficiency in network processes with uncontrollable inputs

Fatemeh Gholami Golsefid<sup>1</sup>, Monireh Jahani Sayyad Noveiri<sup>1</sup> and Sohrab Kordrostami<sup>1,\*</sup>

Abstract. Inverse data envelopment analysis (IDEA) estimates the inputs/outputs of each decision-making unit (DMU) based on the perturbations in the outputs/inputs while maintaining relative efficiency. When the cost of inputs or the price of outputs is available, it is possible to calculate cost, revenue, and profit efficiencies. This study develops an inverse network DEA that includes uncontrollable measures. For this purpose, models are presented for calculating relative, cost, and revenue efficiencies. Then, an algorithm is proposed to estimate the inputs of the first stage, considering unchanged technical and cost efficiencies. Also, an algorithm is presented to estimate the outputs of the second stage, considering unchanged output-oriented technical efficiency and revenue efficiency. Then, the introduced algorithms are applied to a numerical example and a dataset related to salmon farming, obtaining logical results. Finally, the proposed method is compared with one of the existing methods, and their differences are discussed.

Keywords: Cost efficiency, Inverse data envelopment analysis, revenue efficiency, uncontrollable inputs

Received: July 14, 2024; accepted: February 11, 2025; available online: April 2, 2025

 $DOI:\,10.17535/crorr.2025.0015$ 

Original scientific paper.

## 1. Introduction

Data envelopment analysis (DEA), first presented by Charnes et al. [5], is a technique for the relative efficiency calculation of decision-making units (DMUs). However, the inverse DEA (IDEA) is an approach to estimate the performance indicators (inputs and outputs) of individual units by perturbing other measures (outputs and inputs) while maintaining the unit's efficiency [21]. Yan et al. [23] further explored IDEA models by incorporating conic constraints. Subsequently, Jahanshahloo et al. [13] extended the technique provided by Yan et al. [23], utilizing IDEA to assess the output levels of a DMU under increased inputs or improved efficiency. Hadi-Vencheh and Foroughi [11] rendered a technique that involved simultaneous increases in certain inputs (outputs) while decreasing others.

Researchers can analyze the performance of individual units in terms of cost, revenue, or profit when input and output prices are known. The main models for assessing cost efficiency (CE) and revenue efficiency (RE) focus on minimizing costs and maximizing revenue. Additional models have been introduced to calculate maximum profit and determine profit efficiency. Fare et al. [7] introduced a linear programming model to estimate the cost, revenue, and profit efficiencies of DMUs. Tone [20] proposed an alternative approach for the cost, revenue, and profit efficiency evaluation considering different prices for inputs and outputs. Sahoo et al.

<sup>&</sup>lt;sup>1</sup> Department of Mathematics, Lahijan Branch, Islamic Azad University, 1616 Lahijan, Iran E-mail: \( qholami \) so@yahoo.com, monirehjahani@yahoo.com, Sohrabkordrostami@gmail.com \( \)

 $<sup>^*</sup>$ Corresponding author.

[17] suggested a directional distance function method to evaluate cost, revenue, and profit efficiencies. Ghiyasi [10] developed an IDEA model for situations where price information was available, proposing models to estimate inputs and outputs while maintaining technical and cost (or revenue) efficiencies. Asadi et al. [2] introduced an IDEA approach based on non-convex cost efficiency. Soleimani Chamkhorami et al. [19] determined the minimum required changes in inputs for perturbing outputs so that the cost efficiency of the evaluated unit remained unchanged. In their research, Fathi and Izadikhah [9] and Khoshfetrat and Ghiyasi [15] examined the issue of resource allocation when non-discretionary inputs were present using radial IDEA models. Jahani Sayyad Noveiri et al. [12] introduced non-radial DEA-based models to evaluate the efficiency and output variations of Iranian restaurants, incorporating non-discretionary measures.

Neglecting the internal structure of processes and treating systems as black boxes can lead to inaccurate performance evaluations. Internal processes can significantly affect performance, which is why researchers such as Fare and Grosskopf [6] introduced the concept of network structure for DMUs in DEA. Subsequent methods, such as those developed by Kao and Hwang [14] and Wu et al. [22], have sought to assess the efficiency of two-stage networks. Recent studies, including Lozano's approach [16], have focused on analyzing the cost efficiency of two-stage processes considering intermediate factors. Banihashemi and Tohidi [4] used a slacks-based model to determine the cost, revenue, and profit efficiencies of network structures based on input and output price vectors, also extending their analysis to supply chain networks [3]. Shiri et al. [18] applied the IDEA concept to calculate cost and revenue efficiencies in two-stage structures while expanding Ghiyasi's method for two-stage networks. Despite the efforts made to estimate performance indicators in the presence of uncontrollable measures, changes in performance measures related to network processes with uncontrollable indexes and price data have not been investigated.

Therefore, this study considers each DMU as a two-stage network, which includes uncontrollable inputs in the second stage. Given that the price of inputs of the first stage (initial input) and outputs of the second stage (final output) are available, models are presented to calculate the relative and cost efficiencies. Then, the inputs of the first stage are estimated using the generalized IDEA by perturbing the final outputs so that the technical and cost efficiencies remain unchanged. Using another presented model by perturbing the inputs of the first stage, final outputs are estimated while maintaining technical and revenue efficiencies. The proposed algorithms are then applied to a numerical example and a dataset related to 17 salmon farms in five western provinces of Iran. Moreover, the proposed method is compared with one of the existing methods.

Section 2 presents methods to estimate the performance measures of network systems with uncontrollable inputs and price information. Datasets are presented in Section 3 to demonstrate the introduced approach. Finally, Section 4 is allocated to the results and suggestions.

# 2. Inverse cost and revenue efficiencies for networks with uncontrollable inputs

Suppose there are n DMUs, where each unit has a two-stage network structure with uncontrollable inputs in the second stage. That is,  $DMU_o$  is in the form shown in Figure 1: Here,  $x_{io}$ , (i=1,2,...,m) and  $z_{ko}$ , (k=1,2,...,t) are the inputs of the first stage and the intermediate measures, respectively. The index  $z_{ko}$  is considered the output of the first stage and the input of the second stage. In the second stage,  $d_{lo}$ , (l=1,2,...,g) and  $y_{ro}$ , (r=1,2,...,s) show uncontrollable inputs and the final outputs, respectively.

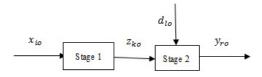


Figure 1: The two-stage network structure.

Accordingly, the technical efficiency can be obtained from the following model:

$$\theta = \min \theta_{o}$$
s.t. 
$$\sum_{j=1}^{n} \lambda_{j} x_{ij} \leq \theta_{o} x_{io}, \qquad i = 1, \dots, m,$$

$$\sum_{j=1}^{n} (\lambda_{j} - \mu_{j}) z_{kj} \geq 0, \qquad k = 1, \dots, t,$$

$$\sum_{j=1}^{n} \mu_{j} d_{lj} = d_{lo}, \qquad l = 1, \dots, g,$$

$$\sum_{j=1}^{n} \mu_{j} y_{rj} \geq y_{ro}, \qquad r = 1, \dots, s,$$

$$\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n.$$

$$(1)$$

Suppose  $(\theta^*, \lambda^*, \mu^*)$  is the optimal solution for model (1), with  $\theta^*$  indicating the technical efficiency of  $DMU_o$ . If  $\theta^* = 1$ , then  $DMU_o$  is efficient; otherwise, it is inefficient. If the cost or price of the inputs of the first stage is available, the cost efficiency for  $DMU_o$  can be obtained. Let  $c \in \mathbb{R}^m$  be the cost or price of the inputs of the first stage. The minimum cost related to  $DMU_o$  is calculated using the following model:

min 
$$\sum_{i=1}^{m} c_{i}x_{i}$$
s.t. 
$$\sum_{j=1}^{n} \lambda_{j}x_{ij} \leq x_{i}, \qquad i = 1, \dots, m,$$

$$\sum_{j=1}^{n} (\lambda_{j} - \mu_{j})z_{kj} \geq 0, \qquad k = 1, \dots, t,$$

$$\sum_{j=1}^{n} \mu_{j}d_{lj} = d_{lo}, \qquad l = 1, \dots, g,$$

$$\sum_{j=1}^{n} \mu_{j}y_{rj} \geq y_{ro}, \qquad r = 1, \dots, s,$$

$$\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n,$$

$$x_{i} \geq 0, \qquad i = 1, \dots, m.$$
(2)

**Definition 1.** Suppose  $(x^*, \lambda^*, \mu^*)$  is the optimal solution of model (2). The cost efficiency is defined as the ratio of the minimum cost  $(c^t x^*)$  to the actual cost of  $DMU_o$   $(c^t x_o)$ , i.e.,

$$CE_o = \frac{c^t x^*}{c^t x_o} = \frac{\sum_{i=1}^m c_i x_i^*}{\sum_{i=1}^m c_i x_{io}}$$
 (3)

# 2.1. Minimum inverse cost for two-stage networks with uncontrollable inputs

If the prices of the inputs related to the first stage are available, they can also be used in IDEA models. Now suppose that in two-stage networks, where uncontrollable inputs are presented in the second stage, the final outputs of the second stage are perturbed from the level  $y_o$  to  $y_o + h_o$ . The following multi-objective model is proposed to estimate the inputs of the first

stage for this perturbation, considering unchanged technical and cost efficiencies:

$$\min \sum_{i=1}^{m} c_{i}\bar{x}_{i} 
\min (\alpha_{1}, \alpha_{2}, \dots, \alpha_{m}) 
s.t. 
$$\sum_{j=1}^{n} \lambda_{j}x_{ij} \leq \bar{x}_{i}, \qquad i = 1, \dots, m \quad (4.1), 
\sum_{j=1}^{n} \lambda_{j}x_{ij} \leq \theta_{o}^{*}\alpha_{i}, \qquad i = 1, \dots, m \quad (4.2), 
\sum_{j=1}^{n} (\lambda_{j} - \mu_{j})z_{kj} \geq 0, \qquad k = 1, \dots, t \quad (4.3), 
\sum_{j=1}^{n} \mu_{j}d_{lj} = d_{lo}, \qquad l = 1, \dots, g \quad (4.4), 
\sum_{j=1}^{n} \mu_{j}y_{rj} \geq y_{ro} + h_{ro}, \qquad r = 1, \dots, s \quad (4.5), 
\sum_{i=1}^{m} c_{i}\bar{x}_{i} = \text{CE}_{o} \sum_{i=1}^{m} c_{i}\alpha_{i} \quad (4.6), 
\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n, 
\bar{x}_{i}, \alpha_{i} \geq 0, \qquad i = 1, \dots, m.$$$$

According to the statement (4.6), we have:

$$\min \sum_{i=1}^{m} c_i \overline{x}_i = \min C E_o \sum_{i=1}^{m} c_i \alpha_i$$

Because the cost efficiency  $CE_o$  calculated using equation (3) is a numerical value, it is sufficient to calculate  $min \sum_{i=1}^{m} c_i \alpha_i$ . In this way, the multi-objective model (4) becomes as the following linear programming (LP) model:

$$\min \sum_{i=1}^{m} c_{i}\alpha_{i} 
s.t. \sum_{j=1}^{n} \lambda_{j}x_{ij} \leq \bar{x}_{i}, \qquad i = 1, \dots, m \quad (5.1) 
\sum_{j=1}^{n} \lambda_{j}x_{ij} \leq \theta_{o}^{*}\alpha_{i}, \qquad i = 1, \dots, m \quad (5.2) 
\sum_{j=1}^{n} (\lambda_{j} - \mu_{j})z_{kj} \geq 0, \qquad k = 1, \dots, t \quad (5.3) 
\sum_{j=1}^{n} \mu_{j}d_{lj} = d_{lo}, \qquad l = 1, \dots, g \quad (5.4) 
\sum_{j=1}^{n} \mu_{j}y_{rj} \geq y_{ro} + h_{ro}, \qquad r = 1, \dots, s \quad (5.5) 
\sum_{i=1}^{m} c_{i}\bar{x}_{i} = CE_{o}\sum_{i=1}^{m} c_{i}\alpha_{i} \quad (5.6) 
\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n 
\bar{x}_{i}, \alpha_{i} \geq 0, \qquad i = 1, \dots, m$$

$$(5.1)$$

$$k = 1, \dots, m \quad (5.2)$$

$$r = 1, \dots, s \quad (5.5)$$

$$r = 1, \dots, s \quad (5.5)$$

$$r = 1, \dots, n \quad (5.6)$$

$$r = 1, \dots, n \quad (5.6)$$

$$r = 1, \dots, n \quad (5.6)$$

Here,  $CE_o$  is the cost efficiency calculated using Eq. (3).

**Definition 2.** Let  $(\lambda, \mu, \alpha, \overline{x})$  is a feasible solution for model (5).  $(\lambda, \mu, \alpha, \overline{x})$  is a weak efficient solution of model (5) if there is no feasible solution  $(\lambda', \mu', \alpha', \overline{x}')$  such that  $\alpha'_i \leq \alpha_i$   $(\forall i)$ .

**Theorem 1.** Suppose  $DMU_o$  is a two-stage network with uncontrollable inputs in the second stage. Let  $\theta_o^*$  be the optimal objective of model (1). If  $(\lambda, \mu, \alpha, \overline{x})$  is the weak efficiency solution for model (5), then the technical and cost efficiencies of  $DMU_o$  remain unchanged.

CRORR 17:2 (2025), 177-190

*Proof.* Consider the following problem:

min 
$$\bar{\theta}$$
  
s.t.  $\sum_{j=1}^{n} \lambda_j x_{ij} \leq \bar{\theta} \alpha_i$ ,  $i = 1, \dots, m$   
 $\sum_{j=1}^{n} (\lambda_j - \mu_j) z_{kj} \geq 0$ ,  $k = 1, \dots, t$   
 $\sum_{j=1}^{n} \mu_j d_{lj} = d_{lo}$ ,  $l = 1, \dots, g$   
 $\sum_{j=1}^{n} \mu_j y_{rj} \geq y_{ro} + h_{ro}$ ,  $r = 1, \dots, s$   
 $\lambda_j, \mu_j \geq 0$ ,  $j = 1, \dots, n$ 

Suppose  $\overline{\theta}^*$  is the optimal objective value of model (6), It is necessary to show that  $\overline{\theta}^* = \theta_o^*$ . Because  $(\lambda, \mu, \alpha, \overline{x})$  is a weak efficiency solution for model (5), it applies to all constraints of model (5), including the following conditions:

$$\sum_{j=1}^{n} \lambda_j x_{ij} \leq \theta_o^* \alpha_i, \qquad \forall i,$$

$$\sum_{j=1}^{n} (\lambda_j - \mu_j) z_{kj} \geq 0, \qquad \forall k,$$

$$\sum_{j=1}^{n} \mu_j d_{lj} = d_{lo}, \qquad \forall l,$$

$$\sum_{j=1}^{n} \mu_j y_{rj} \geq y_{ro} + h_{ro}, \quad \forall r.$$

As a result,  $(\lambda, \mu, \theta_o^*)$  is a feasible solution to problem (6), so  $\overline{\theta}^* \leq \theta_o^*$  (Eqs. (5.1) and (5.6) of model (5) are also established). Now it is enough to show that  $\overline{\theta}^* \not< \theta_o^*$ . Suppose  $\overline{\theta}^* < \theta_o^*$ , then it can be assumed  $\overline{\theta}^* = k\theta_o^*$  that 0 < k < 1. Thus, according to the first constraint of problem (6), we have:

$$\sum_{j=1}^{n} \lambda_{j} x_{ij} \leq k \theta_{o}^{*} \alpha_{i}, \qquad \forall i,$$

$$\sum_{j=1}^{n} (\lambda_{j} - \mu_{j}) z_{kj} \geq 0, \qquad \forall k,$$

$$\sum_{j=1}^{n} \mu_{j} d_{lj} = d_{lo}, \qquad \forall l,$$

$$\sum_{j=1}^{n} \mu_{j} y_{rj} \geq y_{ro} + h_{ro}, \quad \forall r.$$

As a result,  $(\lambda, \mu, k\alpha, \overline{x})$  is a feasible solution for model (5) that 0 < k < 1, which contradicts the weak efficient solution of  $(\lambda, \mu, \alpha, \overline{x})$  for model (5). Hence,  $\overline{\theta}^* \not< \theta_o^*$  leads to  $\overline{\theta}^* = \theta_o^*$ . That is, technical efficiency does not change.

For cost efficiency, according to the constraint (5.6) of model (5), we have  $\sum_{i=1}^{m} c_i \overline{x}_i = CE_o \sum_{i=1}^{m} c_i \alpha_i$  that leads to  $\frac{\sum_{i=1}^{m} c_i \overline{x}_i}{\sum_{i=1}^{m} c_i \alpha_i} = CE_o$ , where  $CE_o$  is the cost efficiency related to  $DMU_o$ . By perturbing the final output from the level of  $y_{ro}$  to  $y_{ro} + h_{ro}$ , inputs can also change from the level of  $x_{io}$  to  $\alpha_i = x_{io} + \Delta x_{io}$ . Considering  $\sum_{i=1}^{m} c_i \overline{x}_i$  as the minimum cost after perturbing the final outputs,  $\sum_{i=1}^{m} c_i \alpha_i$  is the actual cost of the unit after perturbation. In other words,  $\sum_{i=1}^{m} c_i \overline{x}_i$  is the cost efficiency of the new  $DMU_o$  with the changed inputs and outputs of  $(x_o + \Delta x_o, y_o + h_o)$ , which is equal to the cost efficiency of the initial  $DMU_o$  (equal to  $CE_o$ ). As a consequence, cost efficiency will not change.

According to IDEA models, when inputs/outputs are perturbed, the outputs/inputs may also change. In two-stage networks with uncontrollable inputs in the second stage, the minimum value of the network's initial inputs by perturbing the outputs is estimated while keeping technical and cost efficiencies unchanged. For this purpose, the following algorithm (cost algorithm) is presented using models (2), (3), and (5). The steps of the proposed algorithm are shown in Figure 2.

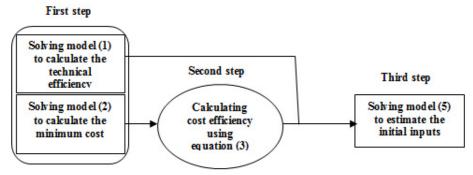


Figure 2: The proposed algorithm for the input estimation of the initial stage with uncontrollable inputs.

# 2.2. Output-oriented technical and revenue efficiencies for two-stage networks with uncontrollable inputs

Suppose there are n DMUs in the frame of two-stage networks with uncontrollable inputs as shown in Figure (1). The output-oriented efficiency of  $DMU_o$  is calculated using the following model:

$$\varphi = \max \varphi_{o}$$
s.t. 
$$\sum_{j=1}^{n} \lambda_{j} x_{ij} \leq x_{io}, \qquad i = 1, \dots, m,$$

$$\sum_{j=1}^{n} (\lambda_{j} - \mu_{j}) z_{kj} \geq 0, \qquad k = 1, \dots, t,$$

$$\sum_{j=1}^{n} \mu_{j} d_{lj} = d_{lo}, \qquad l = 1, \dots, g,$$

$$\sum_{j=1}^{n} \mu_{j} y_{rj} \geq \varphi_{o} y_{ro}, \qquad r = 1, \dots, s,$$

$$\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n.$$

$$(7)$$

Let  $(\varphi^*, \lambda^*, \mu^*)$  be the optimal solution for model (7), with  $\varphi^*$  indicating the output-oriented technical efficiency of  $DMU_o$ . If  $\varphi^* = 1$ , then  $DMU_o$  is efficient; otherwise, it is inefficient.

If the output prices of the second stage are available, the revenue efficiency for  $DMU_o$  can be obtained. Let  $p \in R^s$  be the output price of the second stage. The maximum revenue of  $DMU_o$  is calculated using the following model:

$$\max \sum_{r=1}^{s} p_{r} y_{r}$$
s.t.  $\sum_{j=1}^{n} \lambda_{j} x_{ij} \leq x_{io}, \qquad i = 1, ..., m$ 

$$\sum_{j=1}^{n} (\lambda_{j} - \mu_{j}) z_{kj} \geq 0, \qquad k = 1, ..., t$$

$$\sum_{j=1}^{n} \mu_{j} d_{lj} = d_{lo}, \qquad l = 1, ..., g$$

$$\sum_{j=1}^{n} \mu_{j} y_{rj} \geq y_{r}, \qquad r = 1, ..., s$$

$$\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, ..., n$$

$$y_{r} \geq 0, \qquad r = 1, ..., s.$$
(8)

**Definition 3.** Let  $(y^*, \lambda^*, \mu^*)$  are the optimal solution for model (8). The ratio of real revenue  $(p^t y_o)$  to the maximum revenue of  $DMU_o$   $(p^t y^*)$  shows the revenue efficiency.

$$RE_o = \frac{p^t y_o}{p^t y^*} = \frac{\sum_{r=1}^s p_r y_{ro}}{\sum_{r=1}^s p_r y^*_r}$$
(9)

## 2.3. Maximum inverse revenue for two-stage networks with uncontrollable inputs

Given the availability of the output prices of the second stage, this information can also be used in IDEA models. Suppose that in a two-stage network with uncontrollable inputs in the second stage, the inputs of the first stage are perturbed from the level  $x_o$  to  $x_o + b_o$ . The following multi-objective model is proposed to estimate the outputs of the second stage while keeping the output-oriented technical and revenue efficiencies unchanged:

According to the statement (10.6), we have:

$$\max \sum_{r=1}^{s} p_r \overline{y}_r = \max \frac{\sum_{r=1}^{s} p_r \beta_r}{RE_o}$$

Here,  $\frac{1}{RE_o}$  is the inverse of the revenue efficiency calculated by equation (9), representing a numerical value. Therefore, it is enough to calculate  $\max \sum_{r=1}^{s} p_r \beta_r$ . In this way, the multi-objective model (10) becomes the following LP model:

$$\max \sum_{r=1}^{s} p_{r} \beta_{r} 
s.t. \sum_{j=1}^{n} \lambda_{j} x_{ij} \leq x_{io} + b_{io}, \qquad i = 1, \dots, m, 
\sum_{j=1}^{n} (\lambda_{j} - \mu_{j}) z_{kj} \geq 0, \qquad k = 1, \dots, t, 
\sum_{j=1}^{n} \mu_{j} d_{lj} = d_{lo}, \qquad l = 1, \dots, g, 
\sum_{j=1}^{n} \mu_{j} y_{rj} \geq \bar{y}_{r}, \qquad r = 1, \dots, s, 
\sum_{j=1}^{n} \mu_{j} y_{rj} \geq \varphi_{o}^{*} \beta_{r}, \qquad r = 1, \dots, s, 
\sum_{r=1}^{s} p_{r} \bar{y}_{r} = \frac{\sum_{r=1}^{s} p_{r} \beta_{r}}{RE_{o}}, 
\lambda_{j}, \mu_{j} \geq 0, \qquad j = 1, \dots, n, 
\bar{y}_{r}, \beta_{r} \geq 0, \qquad r = 1, \dots, s.$$
(11)

Here,  $RE_o$  is the revenue efficiency calculated using equation (9).

**Definition 4.** Let  $(\lambda, \mu, \beta, \overline{y})$  is a feasible solution for model (11). Then,  $(\lambda, \mu, \beta, \overline{y})$  is a weak efficient solution for model (11) provided that there is no feasible solution  $(\lambda', \mu', \beta', \overline{y}')$  such that  $\beta'_r \geq \beta_r \ (\forall r)$ .

**Theorem 2.** Suppose  $DMU_o$  is a two-stage network with uncontrollable inputs in the second stage. Let  $\varphi_o^*$  is the optimal objective of model (7). If  $(\lambda, \mu, \beta, \overline{y})$  is the weak efficiency solution for model (11), the output-oriented technical and revenue efficiencies of  $DMU_o$  remain unchanged.

#### **Proof.** The proof is similar to Theorem 1.

In network structures with uncontrollable inputs in the second stage, perturbing the inputs of the first stage can change the final outputs. The following proposed (revenue) algorithm is used to estimate the maximum output of the second stage of the network while keeping both output-oriented and the revenue efficiencies unchanged.

Algorithm 2: Inverse revenue algorithm for networks with uncontrollable inputs

Step 1) Calculate the output-oriented efficiency of the units using model (7).

Step 2) Calculate the maximum revenue using model (8) and then calculate the revenue efficiency using equation (9).

Step 3) Apply model (11) to estimate the maximum value of the final outputs by perturbing the inputs of the first.  $\Box$ 

## 2.4. Numerical Example

Consider 10 DMUs with a two-stage network structure shown below:

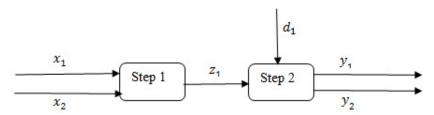


Figure 3: The two-stage network structure.

The inputs and outputs of these 10 units are given in Table 1.

	$x_1$	$x_2$	$z_1$	$d_1$	$y_1$	$y_2$
$DMU_1$	6.2	62.4	58	8.1	51.1	1.64
$DMU_2$	4.1	47.4	88	8.1	33.3	1.74
$DMU_3$	10.0	100.0	99	6.3	100.0	9.99
$DMU_4$	2.8	44.9	25	10.0	31.4	2.69
$DMU_5$	5.5	51.9	13	8.1	37.5	2.27
$DMU_6$	5.0	60.6	48	8.1	45.8	4.18
$DMU_7$	3.1	39.6	73	9.1	34.9	0.15
$DMU_8$	3.0	35.4	67	10.0	26.3	1.25
$DMU_9$	2.9	38.0	86	8.1	29.1	1.43
$DMU_{10}$	6.1	70.8	48	6.3	72.4	6.02

Table 1: Inputs and outputs of 10 networks

According to the cost algorithm, we first obtain the technical efficiency of the units using model (1) and then calculate the cost efficiency considering the input prices ( $c_1 = 2$  and  $c_2 = 3$ ), model (2), and equation (3). Then, we estimate the minimum amount of inputs using model (5) by perturbing the first output by 10% and the second output by 20%. The estimation results of the inputs related to the first stage and the percentage of changes are given in Table 2.

	New $x_1$	Percentage of	New $x_2$	Percentage of
		changes $x_1$		changes $x_2$
$DMU_1$	5.62	-8.8%	73.61	17.9%
$DMU_2$	3.62	-11.1%	47.4	-0.1%
$DMU_3$	9.61	-4.1%	125.93	25.9%
$DMU_4$	3.46	25.1%	45.35	1%
$DMU_5$	5.19	-6%	68.04	31.2%
$DMU_6$	5.77	14.6%	75.63	24.8%
$DMU_7$	3.02	-3.3%	39.6	-0.1%
$DMU_8$	2.7	-11.5%	35.4	0.1%
$DMU_9$	2.9	1.2%	38	0.1%
$DMU_{10}$	7.14	17.8%	93.61	32.2%

Table 2: Estimated inputs of the first stage and their percentage of changes

According to Table 2, the first input decreases for units 1, 2, 3, 5, 7, and 8 and increases for other units. The largest decrease in the first input is related to DMU 8, with an 11.5% decrease, and the largest increase in this input is observed in DMU 4 by about 25%. Also, the second input of DMUs 2 and 7 decreases by approximately 0.1% but increases for other units. The largest increase in this input is related to unit 10 by about 32%.

We use the method presented by Shiri et al. [18] to compare the proposed method with existing studies, highlighting the following differences between the proposed technique and Shiri et al.'s model:

- Shiri et al. [18] use four models to solve such problems. They first calculate technical efficiency and cost efficiency using two models, then use two other models (the first has three and the second has four types of constraints) to estimate the minimum input while maintaining technical efficiency and cost efficiency. After calculating technical and cost efficiencies, the proposed model would reach the same results using a model with only one additional constraint. Accordingly, results confirm that the proposed method would reduce the number of computational operations and the time required for calculations.
- Another difference is that there are uncontrollable inputs in the proposed network, which have not been taken into account by Shiri et al.'s method.

For comparisons, we consider the uncontrollable input index in Shiri et al.'s method, adding the third constraint of model (11) to the models of Shiri et al. [18]. The results are presented in Table 3.

According to Table 3, the first input decreases for units 1, 2, 3, 5, and 8 and increases for other units. The largest decrease is 8.8%, associated with DMU 1, and the largest increase is 30.5%, related to DMU 4. Also, the second input values of all units increase, with the smallest and largest increase reported for units 4 and 10, respectively. A comparison of Tables 2 and 3 reveals that the inputs of some units decrease in the proposed method but increase in the method of Shiri et al. (such as the first input of DMU 7 and the second input of units 2 and 7). The changes in some units are the same in both methods.

### 2.5. Case Study

The data are related to the performance of 17 salmon farms in five western provinces of Iran in 2018 (Abdali [1]). The framework under examination of fish farms is shown in Fig. 4, considering each salmon farm as a two-stage network system. The first stage is the baby fish's production pool, and the second stage is the adult fish's breeding pool. First, all the fish are

	New $x_1$	Percentage	New $x_2$	Percentage
		of changes		of changes
		$x_1$		$x_2$
$DMU_1$	5.62	-8.8%	73.61	17.9%
$DMU_2$	3.98	-2.3%	52.14	9.9%
$DMU_3$	9.61	-4.1%	125.93	25.9%
$DMU_4$	3.61	30.5%	47.25	5.2%
$DMU_5$	5.19	-6%	68.04	31.2%
$DMU_6$	5.77	14.6%	75.63	24.8%
$DMU_7$	3.32	6.3%	43.56	9.9%
$DMU_8$	2.97	-2.6%	38.94	10.1%
$DMU_9$	3.19	11.4%	41.8	10.1%
$DMU_{10}$	7.14	17.8%	93.61	32.2%

Table 3: Results of Shiri et al.'s method considering the uncontrollable input

kept in the first pool for spawning, and then the baby fish are sent to the second pool to grow up. The final output is the adult fish for human consumption. The cost of ecosystem damage is the uncontrollable input in the second pool, where the young fish are placed to grow up. The terms used are defined as follows:

 $x_i$ : Value of fish brought into the first pool and kept in that pool for spawning (unit of 1000 kg).

 $d_l$ : Costs of ecosystem damage in the second pool of the salmon farm (unit of one million Tomans)

 $z_k$ : The number of baby fish sent to the second pool to grow up (unit of 1000 pieces).

 $y_r$ : Value of mature fish for people's food consumption (unit of 1000 kg).

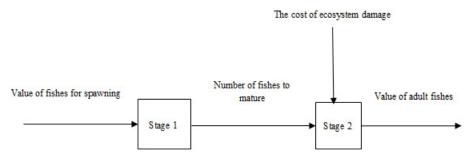


Figure 4: The two-stage process related to fish farms.

Table 4 shows the inputs and outputs of 17 salmon farms in five western provinces of Iran. Given the cost algorithm and the price of the inputs of the first stage (c=5), the cost efficiency of the units is determined using model (2) and Expression (3) after determining the technical efficiency (using model (1)). Then, the output of the second stage (amount of mature fish for consumption) is perturbed by 10% to estimate the minimum amount of fish for spawning after this perturbation using model (5) so that technical and cost efficiencies remain unchanged. The results of the amount of fish for spawning, the percentage of changes, the technical efficiency, and the cost efficiency of the units are given in Table 5.

Stage 1			Stage 2	
$DMU_j$	$x_i$	$z_k$	$d_l$	$y_r$
$DMU_1$	656	98.541	56	3564
$DMU_2$	5356	32.654	29	2145
$DMU_3$	354	82.365	67	3698
$DMU_4$	542	24.563	45	5246
$DMU_5$	652	98.543	19	7145
$DMU_6$	752	54.263	45	3369
$DMU_7$	326	65.478	36	5214
$DMU_8$	542	36.985	68	5369
$DMU_9$	632	45.638	45	5412
$DMU_{10}$	623	96.353	36	2148
$DMU_{11}$	354	65.878	45	4532
$DMU_{12}$	654	36.546	42	4521
$DMU_{13}$	423	54.692	25	3678
$DMU_{14}$	362	24.578	42	4213
$DMU_{15}$	452	36.925	36	2846
$DMU_{16}$	325	57.892	24	6532
$DMU_{17}$	542	65.245	45	4215

Table 4: Inputs and outputs of 17 salmon farms

$DMU_j$	$New x_i$	Percentage	Technical	Cost effi-
		of	efficiency	ciency
		changes		
$DMU_1$	656	0%	0.1996	0.1996
$DMU_2$	5357.23	0.02%	0.0127	0.0127
$DMU_3$	354	0%	0.4424	0.4424
$DMU_4$	680.85	25.62%	0.1948	0.1948
$DMU_5$	778.25	19.36%	0.6496	0.6496
$DMU_6$	752.24	0.03%	0.1399	0.1399
$DMU_7$	390.01	19.63%	0.4199	0.4199
$DMU_8$	542.41	0.08%	0.2933	0.2933
$DMU_9$	786.51	24.45%	0.1806	0.1806
$DMU_{10}$	623	0%	0.1351	0.1351
$DMU_{11}$	354.34	0.1%	0.2978	0.2978
$DMU_{12}$	680.87	4.11%	0.1505	0.1505
$DMU_{13}$	504.83	19.35%	0.2317	0.2317
$DMU_{14}$	362.34	0.09%	0.2718	0.2718
$DMU_{15}$	452.34	0.08%	0.1862	0.1862
$DMU_{16}$	422.93	30.13%	0.7656	0.7656
$DMU_{17}$	542.48	0.09%	0.1944	0.1944

 $\begin{tabular}{ll} Table 5: $\mathit{Findings}$ of performance \\ \end{tabular}$ 

According to the results of Table 5, the amount of fish for spawning has not changed in units 1, 3, and 10 (0% change), while the amount of fish for spawning has a slight change in units 2, 6, 8, 11, 14, 15, and 17 (increased by less than one-tenth percent). Units 16, 4, and 9 have undergone the greatest changes, by about 30%, 26%, and 24% increase, respectively.

The fourth and fifth columns of Table 5 show the technical and cost efficiencies of the units, respectively. Notice that each unit has only one input and one output, leading to the equivalence

of technical and cost efficiencies [20].

Using the revenue algorithm, we first obtain the output-oriented technical efficiency and the revenue efficiency of the units using models (7) and (8) and the relation (9) (we consider the output price p=10). Then, the amount of fish for spawning is perturbed by 10%, and the maximum amount of final output is estimated for this perturbation using model (11) so that the output-oriented technical and revenue efficiencies remain unchanged. The new output results, the percentage of their changes, the output-oriented technical efficiency, and the revenue efficiency of the units are given in Table 6.

$DMU_j$	$New y_r$	Percentage	Output-	Revenue
		of	oriented	effi-
		changes	efficiency	ciency
$DMU_1$	3692.12	3.59%	4.4609	0.2242
$DMU_2$	2145	0%	5.0842	0.1967
$DMU_3$	3916.37	5.91%	3.1445	0.3180
$DMU_4$	5437.96	3.66%	2.4600	0.4065
$DMU_5$	7145	0%	1.0000	1.0000
$DMU_6$	3518.8	4.45%	4.3736	0.2286
$DMU_7$	5585.2	7.12%	1.7035	0.5870
$DMU_8$	5736.81	6.85%	2.8583	0.3499
$DMU_9$	5629.69	4.02%	2.5294	0.3954
$DMU_{10}$	2245.37	4.53%	5.5746	0.1794
$DMU_{11}$	4841.19	6.82%	2.2208	0.4503
$DMU_{12}$	4714.18	4.27%	2.9496	0.3390
$DMU_{13}$	3842.67	4.48%	2.2380	0.4468
$DMU_{14}$	4508.62	7.02%	2.3752	0.4210
$DMU_{15}$	2952.9	3.76%	3.6839	0.2715
$DMU_{16}$	6789.04	3.94%	1.1016	0.9078
$DMU_{17}$	4369.23	3.66%	3.0617	0.3266

Table 6: Efficiencies, new outputs, and changes

According to Table 6, the amount of adult fish has not changed in units 2 and 5 (0% changes), and the amount of adult fish has changed by 7.12%, 7.02%, and 6.85% in units 7, 14, and 8, respectively. Unit 11 shows the highest increase by 6.82%. Output-oriented technical and revenue efficiencies are provided in the fourth and fifth columns, revealing that unit 5 has both output-oriented technical and revenue efficiencies.

Uncontrollable indicators in network structures are important and effective in finding accurate results. Using the proposed models, it is possible to examine the changes of indicators in network processes with uncontrollable inputs while the prices of some indicators are known. For more explanation, the methodology employed allows for the efficiency evaluation of DMUs and performance measures estimation within a two-stage network framework. By distinguishing between the controllable inputs in the first stage and the uncontrollable inputs in the second stage, we can gain deeper insights into overall performance. Businesses can utilize the inverse network models to estimate the necessary adjustments to inputs and outputs without altering cost/revenue and technical efficiencies. This allows managers to develop targeted strategies. Understanding the efficiency metrics can guide decision-makers in resource reallocation within the network with uncontrollable inputs. Regularly process assessment and recalibration based on efficiency metrics enables businesses to adapt to changing conditions and maintain competitive advantage.

In summary, the results of our study provide a robust framework for organizations to di-

agnose inefficiencies, implement targeted improvements, and ultimately enhance their business processes.

### 3. Conclusions

DEA evaluates the relative efficiency of a set of DMUs using mathematical programming models. In IDEA, the required inputs (outputs) are estimated by perturbing outputs (inputs) while maintaining the efficiency value. On the other hand, if input or output prices are available, the cost or revenue efficiencies of DMUs can be obtained using DEA. This paper has considered each DMU a two-stage network with uncontrollable inputs in the second stage. First, according to the availability of the input cost of the first and the output price of the second stage, models have been proposed to calculate the relative, cost, and revenue efficiencies of the desired network structures. Then, using the introduced inverse network models, inputs/outputs are estimated, while the cost/revenue efficiency remains unchanged in addition to the technical efficiency. Finally, the proposed algorithms are applied to a numerical example and data related to the performance information of 17 salmon farms in five western provinces of Iran. Also, the proposed method is compared with one of the existing methods, confirming that it is useful and practical for estimating performance indicators in network systems with uncontrollable inputs.

While the presented approach effectively addresses two-stage systems with precise data, it is important to acknowledge several key limitations. Our method assumes that data are precise, which may not always be the case in real-world applications. Future research could explore the robustness of our approach when dealing with imprecise or uncertain data, potentially incorporating techniques from fuzzy logic or stochastic modeling. Furthermore, the current method is tailored to specific network structures. Developing adaptive techniques that can cater to a wider variety of network configurations would enhance the versatility of our approach. Future work could focus on generalizing our method to accommodate different types of networks, including dynamic structures.

## References

- [1] Abdali, E., and Fallahnejad, R. (2020). A bargaining game model for measuring efficiency of two-stage network DEA with non-discretionary inputs. International Journal of Computer Mathematics: Computer Systems Theory, 5(1), 48-59. doi: 10.1080/23799927.2020.1723708
- [2] Asadi, F., Kordrostami, S., Amirteimoori, A., & Bazrafshan, M. (2022). Inverse data envelopment analysis on the base of non-convex cost efficiency. Iranian Journal of Operations Research, 13(1), 135-148.
- [3] Banihashem, S., Sanei, M., and Manesh, Z. M. (2013). Cost, revenue and profit efficiency in supply chain. African Journal of Business Management, 7(41), 4280-4287. doi: 10.5897/AJBM12.499
- [4] Banihashemi, S., & Tohidi, G. (2013). Allocation efficiency in network DEA. International journal of data envelopment analysis, 1(2), 85-96.
- [5] Charnes, A., Cooper, W. W., and Rhodes, E. (1978). Measuring the efficiency of decision making units. European Journal of Operational Research, 2(6), 429-444. doi: 10.1016/0377-2217(78)90138-8
- [6] Färe, R. and Grosskopf, S., (2000). Network DEA, Socio-Economic Planning Sciences, 34, 35-49. doi: 10.1007/978-0-387-71607-7 12
- [7] Fare, R., Grosskopf, S., Lovell, C.A.K. (1985). The Measurement of Efficiency of Production. Kluwer-Academic Publishers, Boston.
- [8] Farrell, M. J. (1957). The measurement of productive efficiency. Journal of the royal statistical society: series A (General), 120(3), 253-281. doi: 10.2307/2343100
- [9] Fathi, N. and Izadikhah, M. (2013). Inverse data envelopment analysis model in the present of non-discretionary and discretionary data to preserve relative efficiency values: The case of variable returns to scale. Journal of Basic and Applied Scientific Research, 3(4), 872-880.

- [10] Ghiyasi, M. (2017). Inverse DEA based on cost and revenue efficiency. Computers & Industrial Engineering, 114, 258-263. doi: 10.1016/j.cie.2017.10.024
- [11] Hadi-Vencheh, A., and Foroughi, A. A. (2006). A generalized DEA model for inputs/outputs estimation. Mathematical and Computer Modelling, 43(5-6), 447-457. doi: 10.1016/j.mcm.2005.08.005
- [12] Jahani Sayyad Noveiri, M., Kordrostami, S., and Anarestani, R. R. (2023). Estimating outputs using an inverse non-radial model with non-discretionary measures: An application for restaurants. Croatian Operational Research Review, 14(1), 41-52. doi: 10.17535/crorr.2023.0004
- [13] Jahanshahloo, G. R., Lotfi, F. H., Shoja, N., Tohidi, G., and Razavyan, S. (2004). The outputs estimation of a DMU according to improvement of its efficiency. Applied Mathematics and Computation, 147(2), 409-413. doi: 10.1016/s0096-3003(02)00734-8
- [14] Kao, C., and Hwang, S. N. (2008). Efficiency decomposition in two-stage data envelopment analysis: An application to non-life insurance companies in Taiwan. European journal of operational research, 185(1), 418-429. doi: 10.1016/j.ejor.2006.11.041
- [15] Khoshfetrat, S. and Ghiyasi, M. (2020). Using Multi-Objective Linear Programming (MOLP) and Data Envelopment Analysis (DEA) models in Non-discretionary Performance Measurement. International Journal of Data Envelopment Analysis, 8(4), 17-38.
- [16] Lozano, S. (2011). Scale and cost efficiency analysis of networks of processes. Expert Systems with Applications, 38(6), 6612-6617.doi: 10.1016/j.eswa.2010.11.077
- [17] Sahoo, B. K., Mehdiloozad, M., & Tone, K. (2014). Cost, revenue and profit efficiency measurement in DEA: A directional distance function approach. European Journal of Operational Research, 237(3), 921-931. doi: 10.1016/j.ejor.2014.02.017
- [18] Shiri Daryani, Z., Tohidi, G., Daneshian, B., Razavyan, S., & Hosseinzadeh Lotfi, F. (2021). Inverse DEA in two-stage systems based on allocative efficiency. Journal of Intelligent & Fuzzy Systems, 40(1), 591-603. doi: 10.3233/JIFS-200386
- [19] Soleimani Chamkhorami, K., Hosseinzadeh Lotfi, F., Jahanshahloo, G. R., & Rostamy-Malkhalifeh, M. (2020). Preserving cost and revenue efficiency through inverse data envelopment analysis models. INFOR: Information Systems and Operational Research, 58(4), 561-578. doi: 10.1080/03155986.2019.1627780
- [20] Tone, K. (2002). A strange case of the cost and allocative efficiencies in DEA. Journal of the operational research society, 53, 1225-1231. doi: 10.1057/palgrave.jors.2601438
- [21] Wei, Q., Zhang, J., & Zhang, X. (2000). An inverse DEA model for inputs/outputs estimate. European Journal of Operational Research, 121(1), 151-163. doi: 10.1016/S0377-2217(99)00007-7
- [22] Wu, J., Zhu, Q., Ji, X., Chu, J., & Liang, L. (2016). Two-stage network processes with shared resources and resources recovered from undesirable outputs. European Journal of Operational Research, 251(1), 182-197. doi: 10.1016/j.ejor.2015.10.049
- [23] Yan, H., Wei, Q., & Hao, G. (2002). DEA models for resource reallocation and production input/output estimation. European Journal of Operational Research, 136(1), 19-31. doi: 10.1016/S0377-2217(01)00046-7